

DEPARTMENT OF TRANSPORTATION

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*Flex your power!
Be energy efficient!*

September 5, 2013

Mark Werth
Archer Manufacturing

Dear: Mark

I wanted to let you know how well your OPS® 1-Touch™ Dispensers are working for us at our Camp Roberts Roadside Rest Stops. We serve over 1 million (1,000,000) motorists every year at these locations and this has been one of your best test sites. Before we installed your foaming hand soap system, our old dispensers were inoperative, being vandalized and stolen on a regular basis. "Now who would want to steal a soap dispenser?" One of the real problems with the old system is that when ever they were vandalized or stolen the soap would leak out all over the floor causing an extreme slip hazard.

We have had the 1-Touch Dispensers installed at our rest stops now just a little over 2 years and we have not had a single dispenser damaged, destroyed or stolen by vandals. All 1-Touch dispensers are continuing to work just as good as the day we installed them. Our rest stops operate, 24 hours a day, 7 days a week and never get a break in the action.

One of the other benefits of this new system is that we are using less soap than anticipated. The OPS 1-Touch System has and continues to meet the demands of our Ultra-High Traffic Restrooms.

Mark it has been a pleasure working with you and we will continue to do so in the future.

Sincerely,

A handwritten signature in blue ink, appearing to read "V. Zorn".

Vince Zorn
District 5 Facilities Manager